



March 13, 2020

Dear Luminus Customers,

Luminus would like to provide an update on our ability to fulfill customer orders given the current global situation relating to the spread of the COVID-19 virus.

Here is a summary of Luminus' operational capabilities:

1. Our major 3PL Order Fulfillment Hub in Hong Kong is fully operational. For additional flexibility if needed, our capabilities to ship directly from our Contract Manufacturers in Taiwan and the Philippines are also in place.
2. Our manufacturing presence in China is almost back to full capacity. Only one of our Chinese Contract Manufacturers is not at 100% capacity – they are currently at 70%, projected to reach 100% by the end of March. Raw Material leadtimes and supply are back to normal but risk remains due to potential governmental shipment restrictions and unanticipated effects of virus quarantining activities.
3. The remainder of our Contract Manufacturers and material suppliers outside of China are fully operational, albeit with the same risks noted in Item #2 above.

As a consequence, Luminus has had to allocate some products as our manufacturing comes up to capacity. These allocations will be resolved by early to mid Q2 2020.

Luminus will continue to monitor the now global virus spread and its effect on delivery dates and send out updates if business risks arise.

Michael Pugh

Sr. Director of Business Operations

Luminus

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